# The Equity Premium Implied by Production 

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#### Abstract

This paper studies the determinants of the equity premium as implied by producers' firstorder conditions. A simple closed form expression is presented for the Sharpe ratio as a function of investment volatility and technology parameters. Calibrated to the U.S. postwar economy, the model can match the historical first and second moments of the market return and the risk free interest rate. The model also generates a very volatile Sharpe ratio and market price of risk.


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[^0]In the twenty-five years since Mehra and Prescott's (1985) paper on the equity premium many studies have proposed and evaluated utility functions for their ability to explain the most salient aggregate asset pricing facts. Several specifications have demonstrated considerable improvements over a basic time-separable constant relative risk aversion setup. Despite this progress, however, it seems that we have not yet reached the state where there would be a widely accepted replacement for the standard time-separable utility specification.

In contrast to the consumption side, the production side of asset pricing has received considerably less attention. Focusing on the production side shifts the burden towards representing production technologies and interpreting production data. While a number of asset pricing studies have considered nontrivial production sectors, these have generally been studied jointly with some specific preference specification. Thus, the analysis could not escape the constraints imposed by the preference side. A pure production asset pricing literature has emerged from the Q theory of investment. However, these studies typically consider a limited set of implications for the links between investment and stock returns, not including the equity premium. ${ }^{1}$

The more limited attention given to production-based versus consumption-based models can seem surprising in light of some views widely held by economists. For instance, a reasonably strong case can be made for firms behaving rationally. Friedman (1953) and others have pointed out that competition among firms creates a strong driving force for profit maximization lest they go out of business. In contrast to that, the popularity of behavioral finance and behavioral economics suggests a more pessimistic and complex view about consumer rationality.

In this paper I am interested in studying the macroeconomic determinants of asset prices given by a multi-input aggregate production technology. The focus is exclusively on the producers' first-order conditions that link production variables and state prices, with investment in different capital goods playing the key role. Two sets of questions are considered. First, what properties of investment and production technologies are important for the first and second moments of risk free rates and aggregate equity returns? Second, does a model plausibly calibrated to the U.S. economy have the ability to replicate first and second moments of risk free rates and aggregate equity returns?

This paper does not offer another candidate solution for the equity premium puzzle emphasized

[^1]in the literature, in the sense that the historic equity premium seems too high given the low aggregate consumption volatility and our priors about risk aversion coefficients. By focusing on production, this paper is able to completely sidestep this issue. It offers a different perspective about the fundamental determinants of the equity premium and the state price process more generally.

The work most closely related to mine are Cochrane's papers on production-based asset pricing (1988, 1991). One of the features that differentiates my analysis is that I focus explicitly on the equity premium. In particular, one of my main contributions is to characterize the equity premium analytically as a simple function of investment volatility and adjustment cost curvature. Also, in order to enhance the model's empirical realism, I use more general functional forms for adjustment cost, and base the quantitative evaluation on the two main types of U.S. fixed capital investment, namely equipment \& software as well as structures.

The key quantitative findings are the following. For unconditional moments, the model can match the historical first and second moments of the market return and the risk free interest rate with reasonable parameter values. For conditional moments, the expected excess stock return, the market's Sharpe ratio and the market price of risk are very volatile.

The paper is organized as follows. We start with a preview of the main results in Section 1. Section 2 presents the model and section 3 some general asset pricing implications. Section 4 introduces functional forms. Section 5 characterizes the theoretical links between asset prices and investment. Section 6 describes the calibration and section 7 the quantitative analysis.

## 1 Preview and intuition of the main results

In Cochrane (1991) it was shown that under constant returns to scale in production, the market return of a firm equals the return of investing a marginal unit into the firm's production technology. This key result is a version of the Q theory of investment, according to which the investment to capital ratio is tightly linked to the market to book value (Q). At an aggregate level, this theory has been quite successful empirically, because aggregate investment is reasonably strongly related to the aggregate stock market. In this paper, I go one step further and explicitly derive the equity premium as implied by producers' first-order conditions. This section previews some of the main findings of the paper and provides some intuition. More formal and detailed analyses follow in the rest of the paper.

A first step of my analysis is to show under what conditions the equity premium from the production-based model is positive and large. In my setting with two types of capital, a positive equity premium requires a production technology where the capital stock with the relatively higher
expected return is also the one whose return is more volatile. While this is a priori intuitive, my analysis shows which features of the production technology can contribute to this. For instance, the capital adjustment cost functions have to be convex enough. I show that the equity premium increases as the spread between the two expected returns increases relative to the spread between the standard deviations. A higher curvature in the adjustment cost functions contributes to this.

One way to generate a high equity premium, therefore, would be to use capital adjustment cost functions with high curvature-this is in some sense related to the use of a high risk aversion coefficient in consumption-based models. However, this strategy is only partially successful, because higher curvature also strongly contributes to a higher volatility of returns. As we know from the Q theory of investment, with quadratic adjustment costs, the investment to capital ratio is proportional to Q. This is because the derivative of the adjustment cost function (the marginal cost) is linear in investment. With an adjustment cost function that has a higher curvature than the quadratic one, Q will move more than proportionally with the investment to capital ratio. Thus, for a given investment process, the higher the curvature, the more volatile the return to the aggregate stock market. Because investment series on structures and equipment both display substantial volatility, relatively low adjustment cost curvatures can match the historical stock return volatility. So to fully match the historical equity premium, without excessively volatile returns, an additional channel is needed. In particular, the marginal product has to be higher for the capital stock that has the more volatile return.

The behavior of the conditional equity premium in the model is driven by expected stock returns that are more volatile than risk free rates, another feature of the model that seems consistent with available empirical evidence. From the previous literature, for instance Cochrane (1991), we know about the drivers of production-based expected stock returns. What is new in my paper is that I also derive and characterize a risk free rate that is consistent with these risky returns. I can therefore explicitly characterize the conditional equity premium. In the model, one of the main drivers of expected stock returns are the current investment to capital ratios. In particular, if the investment to capital ratio is currently high, then Tobin's Q is high, and expected returns are low. Empirically, investment to capital ratios display important low frequency movements, and the model can therefore generate large movements in expected returns that are countercyclical with respect to investment to capital ratios. Because the model can match the relatively low volatility of the risk free rate, the conditional equity premium is then primarily driven by expected stock returns.

One way to look at the derivation of the equity premium in my model is as the derivation of the risk free return that is consistent with the risky investment opportunities offered by the
production technology. From this perspective, if two risky investment opportunities are perfectly positively correlated, then going long the less volatile return and shorting a smaller amount of the more volatile return is a way to synthetically engineer a risk free return. If capital stocks display some heterogeneity in the volatility of their expected returns, then the risk free rate will typically be less volatile than the expected return of the aggregate market. That is because the less volatile return has a bigger weight in the construction of the risk free rate. My production model that allows for different adjustment cost parameters across capital stocks can generate this outcome. Given that the two capital stocks in my model, structures and equipment, are very different in nature, heterogeneity in the adjustment cost parameters seems a reasonable property. Moreover, empirical evidence on aggregate investment behavior, as well as on firm returns, suggest that structures require larger adjustment costs than equipment. As documented in the paper, empirical investment growth rates for structures display a higher positive serial correlation than for equipment. This can be interpreted as a reflection of firms' objective to smooth investment over time due to the relatively higher adjustment costs. Concerning firms' returns, a recent study by Tuzel (2009) suggests that the firms in the Compustat Industrial Annual database with relatively larger fractions of structures in their capital stocks have relatively higher expected returns. My model with higher adjustment costs for structures than for equipment is consistent with this.

The properties described here are first presented analytically in a continuous-time version of the model in Section 5. Section 7 will then illustrate these properties quantitatively for a model calibrated to data on investment and capital stocks.

## 2 Model

The model represents the producer's choice of capital inputs for a given state price process. Key ingredients are capital adjustment costs and stochastic productivity.

Assume an environment where uncertainty is modelled as the realization of $s$, one out of a finite set $S=\left(\mathfrak{s}_{1}, \mathfrak{s}_{2}, \ldots \mathfrak{s}_{N}\right)$, with $s_{t}$ the current period realization and $s^{t} \equiv\left(s_{0}, s_{1}, \ldots s_{t}\right)$ the history up to and including $t$. Assume an aggregate revenue function

$$
F\left(\left\{K_{j}\left(s^{t-1}\right)\right\}_{j \in J}, s^{t}\right)
$$

where the presence of $s^{t}$ allows for a technology shock, and $K_{j}\left(s^{t-1}\right)$ is the $j$-th capital stock, which, in the standard way, is chosen one period before it becomes productive. $F$ (.) represents the resources available after the firm has optimally chosen and paid factors of production that are selected within the period, for instance labor. Capital of type $j$ accumulates through

$$
\begin{equation*}
K_{j}\left(s^{t}\right)=K_{j}\left(s^{t-1}\right)\left(1-\delta_{j}\right)+Z_{j}\left(s^{t}\right) I_{j}\left(s^{t}\right), \tag{1}
\end{equation*}
$$

where $\delta_{j}$ is the depreciation rate, and $Z_{j}\left(s^{t}\right)$ represents the technology for producing capital goods out of investment expenditure $I_{j}\left(s^{t}\right)$ (which is in units of the final good). Assume $Z_{j}\left(s^{t}\right)=$ $Z_{j}\left(s^{t-1}\right) \cdot \lambda^{Z_{j}}\left(s_{t}\right)$, with $\lambda^{Z_{j}}\left(s_{t}\right)$ following a $N$-state Markov process. The total cost of investing in capital good of type $j$ is given by

$$
H_{j}\left(K_{j}\left(s^{t-1}\right), I_{j}\left(s^{t}\right), Z_{j}\left(s^{t}\right)\right) .
$$

This specification will be further specialized below.
Taking as given state prices $P\left(s^{t}\right)$, the representative firm solves the following problem

$$
\begin{gathered}
\max _{\left\{I, K^{\prime}\right\}} \sum_{t=0}^{\infty} \sum_{s^{t}} P\left(s^{t}\right)\left[F\left(\left\{K_{j}\left(s^{t-1}\right)\right\}_{j \in J}, s^{t}\right)-\sum_{j} H_{j}\left(K_{j}\left(s^{t-1}\right), I_{j}\left(s^{t}\right), Z_{j}\left(s^{t}\right)\right)\right] \\
\text { s.t. } K_{j}\left(s^{t-1}\right)\left(1-\delta_{j}\right)+Z_{j}\left(s^{t}\right) I_{j}\left(s^{t}\right)-K_{j}\left(s^{t}\right)=0, \forall s^{t}, j
\end{gathered}
$$

with $s_{0}$ and $K_{j}\left(s_{-1}\right)$ given, and $P\left(s_{0}\right)=1$ without loss of generality.
Labeling the multiplier on the capital accumulation equations by $P\left(s^{t}\right) q_{j}\left(s^{t}\right), q$ represents the marginal value of one unit of installed capital in terms of the numeraire of the same period. In equilibrium, it is also the cost of installing one unit of capital including adjustment cost. Given the homogeneity assumptions made below $q Z$ is the ratio of the market value over the book value of capital, that is, Tobin's Q. Indeed, $1 / Z$ is equal to the price of a unit of capital in terms of the final good. The book value (or replacement cost) of the capital stock is then $K / Z$. The introduction of the investment specific technology $Z$ allows the model to capture the historical downward trend observed in U.S. equipment prices. However, as we show in our quantitative analysis, $Z$ doesn't end up playing an important role. Our main quantitative results hold even with $Z_{j}\left(s^{t}\right)=1$.

First-order conditions, for each $j$, are summarized by

$$
q_{j}\left(s^{t}\right)=H_{j, 2}\left(K_{j}\left(s^{t-1}\right), I_{j}\left(s^{t}\right), Z_{j}\left(s^{t}\right)\right) / Z_{j}\left(s^{t}\right),
$$

and

$$
q_{j}\left(s^{t}\right)=\sum_{s_{t+1}} \frac{P\left(s^{t}, s_{t+1}\right)}{P\left(s^{t}\right)}\binom{F_{K_{j}}\left(\left\{K_{i}\left(s^{t}\right)\right\}_{i \in J}, s^{t}, s_{t+1}\right)}{-H_{j, 1}\left(K_{j}\left(s^{t}\right), I_{j}\left(s^{t}, s_{t+1}\right), Z_{j}\left(s^{t}, s_{t+1}\right)\right)+\left(1-\delta_{j}\right) q_{j}\left(s^{t}, s_{t+1}\right)} .
$$

Slightly rearranging and in a more compact notation, this last equation becomes

$$
\begin{aligned}
1 & =\sum_{s_{t+1}} P\left(s_{t+1} \mid s^{t}\right)\left(\frac{F_{K_{j}}\left(s^{t}, s_{t+1}\right)-H_{j, 1}\left(s^{t}, s_{t+1}\right)+\left(1-\delta_{j}\right) q_{j}\left(s^{t}, s_{t+1}\right)}{q_{j}\left(s^{t}\right)}\right) \\
& =\sum_{s_{t+1}} P\left(s_{t+1} \mid s^{t}\right) R_{j}^{I}\left(s^{t}, s_{t+1}\right)
\end{aligned}
$$

for each $j$, where the notation $P\left(s_{t+1} \mid s^{t}\right)$ shows the price of the numeraire in $s_{t+1}$ conditional on $s^{t}$ and in units of the numeraire at $s^{t}$. This expression implicitly defines the investment return
$R_{j}^{I}\left(s^{t}, s_{t+1}\right) . R_{j}^{I}\left(s^{t}, s_{t+1}\right)$ is the rate of return realized in $s_{t+1}$ from adding a marginal amount of capital of type $j$ in state $s^{t}$. The first-order conditions show that at the optimum investing one unit in a given type of capital produces a change in the profit plan that is worth one unit. ${ }^{2}$

## 3 From investment returns to state prices and asset returns

In order to recover state prices uniquely from the producers first-order conditions it is necessary to have as many types of capital inputs as there are states of nature. This "complete technologies" requirement represents the producers' ability to move resources across all states of nature. Representing the first-order conditions in matrix form yields for the case with two states of nature and two capital inputs

$$
\left[\begin{array}{ll}
R_{1}^{I}\left(s^{t}, \mathfrak{s}_{1}\right) & R_{1}^{I}\left(s^{t}, \mathfrak{s}_{2}\right)  \tag{2}\\
R_{2}^{I}\left(s^{t}, \mathfrak{s}_{1}\right) & R_{2}^{I}\left(s^{t}, \mathfrak{s}_{2}\right)
\end{array}\right]\left[\begin{array}{l}
P\left(\mathfrak{s}_{1} \mid s^{t}\right) \\
P\left(\mathfrak{s}_{2} \mid s^{t}\right)
\end{array}\right]=\mathbf{1},
$$

or more compactly $R^{I}\left(s^{t}\right) \cdot p\left(s^{t}\right)=\mathbf{1}$. The state price vector is obtained by the matrix inversion

$$
p\left(s^{t}\right)=\left(R^{I}\left(s^{t}\right)\right)^{-1} \mathbf{1}
$$

Clearly, it isn't necessarily the case that this matrix inversion is feasible nor that state prices are necessarily positive for any chosen set of returns. As further discussed below, the requirement for positive state prices will constrain my empirical implementation.

In this environment, the risk free return is given by

$$
1 / R^{f}\left(s^{t}\right)=\mathbf{1} p\left(s^{t}\right)=P\left(\mathfrak{s}_{1} \mid s^{t}\right)+P\left(\mathfrak{s}_{2} \mid s^{t}\right) .
$$

Consider aggregate capital returns

$$
R\left(s^{t}, s_{t+1}\right) \equiv \frac{D\left(s^{t}, s_{t+1}\right)+V\left(s^{t}, s_{t+1}\right)}{V\left(s^{t}\right)},
$$

where $D\left(s^{t}, s_{t+1}\right)=F\left(\left\{K_{j}\left(s^{t-1}\right)\right\}, s^{t}\right)-\sum_{j} H_{j}\left(K_{j}\left(s^{t-1}\right), I_{j}\left(s^{t}\right), Z_{j}\left(s^{t}\right)\right)$ represents the dividends paid by the firm and $V\left(s^{t}, s_{t+1}\right)$ the ex-dividend value of the firm. Assuming constant returns to scale in $F($.$) and H_{j}($.$) , a version of Hayashi's (1982) result applies, and this return$ will be equal to a weighted average of the investment returns:

$$
\begin{equation*}
R\left(s^{t}, s_{t+1}\right)=\sum_{j} \frac{q_{j}\left(s^{t}\right) K_{j}\left(s^{t}\right)}{\sum_{i} q_{i}\left(s^{t}\right) K_{i}\left(s^{t}\right)} \cdot R_{j}^{I}\left(s^{t}, s_{t+1}\right) . \tag{3}
\end{equation*}
$$

[^2]The market price of risk, aka the highest Sharpe ratio, also has a simple expression. Let us, introduce the stochastic discount factor $m\left(s_{t+1} \mid s^{t}\right)$ by dividing and multiplying through by the probabilities $\pi\left(s_{t+1} \mid s^{t}\right)$, so that

$$
P\left(s_{t+1} \mid s^{t}\right)=\left(\frac{P\left(s_{t+1} \mid s^{t}\right)}{\pi\left(s_{t+1} \mid s^{t}\right)}\right) \pi\left(s_{t+1} \mid s^{t}\right)=m\left(s_{t+1} \mid s^{t}\right) \pi\left(s_{t+1} \mid s^{t}\right) .
$$

Ruling out arbitrage implies $E_{t}\left(m\left(s_{t+1} \mid s^{t}\right) R^{e}\left(s^{t}, s_{t+1}\right)\right)=0$, for $\forall R^{e}\left(s^{t}, s_{t+1}\right)$ defined as an excess return. It is then easy to see that

$$
\max \frac{E\left[R^{e}\left(s^{t}, s_{t+1}\right) \mid s^{t}\right]}{S t d\left[R^{e}\left(s^{t}, s_{t+1}\right) \mid s^{t}\right]}=\frac{S t d\left[m\left(s^{t}, s_{t+1}\right) \mid s^{t}\right]}{E\left[m\left(s^{t}, s_{t+1}\right) \mid s^{t}\right]}=\sqrt{\frac{\sum_{s_{t+1}} P\left(s_{t+1} \mid s^{t}\right)^{2} / \pi\left(s_{t+1} \mid s^{t}\right)}{\left[\sum_{s_{t+1}} P\left(s_{t+1} \mid s^{t}\right)\right]^{2}}-1} .
$$

## 4 Functional Forms

This section presents the functional forms and the simulation strategies.

### 4.1 Investment cost function

The investment cost function plays a crucial role in the analysis. Its form is chosen to satisfy two criteria. First, I require investment returns to be stationary. This is achieved through a particular type of homogeneity. Second, I want the curvature of the cost function to be slightly more general than the standard quadratic specification.

A simple functional form that satisfies these criteria is

$$
H(K, I, Z)=\left\{\frac{b}{\nu}(Z I / K)^{\nu}+c\right\}(K / Z),
$$

with $b, c>0, \nu>1$. For each capital stock, different parameter values will be allowed. For compactness, the notation doesn't express that. As can easily be seen, this function is convex in $I$ for $\nu>1$. Adjustment cost and the direct cost for additional capital goods are separable, trivially so because $H(K, I, Z)=[H(1, Z I / K)-Z I / K+Z I / K] \cdot(K / Z)=[H(1, Z I / K)-Z I / K]$. $(K / Z)+I \equiv C(1, Z I / K) \cdot(K / Z)+I$. I impose restrictions on the parameters of $H$ (.) so that $C(1, Z I / K) \geq 0$, that is, the pure adjustment cost is nonnegative.

The cost function is homogenous of degree 1 in $I$ and $K / Z$. This is required for balanced growth. Indeed, given the capital accumulation equation, $I Z$ and $K$ are cointegrated, and so are $I$ and $K / Z$. With this homogeneity assumption, the investment cost $H($.$) will share the same$ trend as $I$ and $K / Z$. As further discussed below, additional balanced growth requirements will contribute to making investment returns stationary.

For a given investment process, the curvature parameter $\nu$ determines the volatility of the market price of capital. This parameter will be a crucial contributor to return volatility and risk
premiums. From the first-order conditions the following relationship between the investment rate, $I Z / K$, and Tobin's $\mathrm{Q}, q Z$, is obtained

$$
q Z=b(I Z / K)^{\nu-1} .
$$

Clearly, if I limit myself to a quadratic adjustment cost functions with $\nu=2$, then the variance of the logarithm of Tobin's Q is constrained to be equal to the variance of the logarithm of the investment rate. As shown below, with $\nu=2$, in the continuous-time limit, the variance of the return to a given capital is constrained to be equal to the variance of the investment growth rate. Allowing a more general choice for the curvature parameters $\nu$ avoids such an empirically unappealing restriction. ${ }^{3}$

The parameters $b$ and $c$ are less important for asset pricing implications. They provide the flexibility to center the adjustment cost function and to minimize the amount of resources lost due to adjustment cost. It is easy to see that by setting $\nu=b=1$, and $c=0$, the case without adjustment cost is obtained

$$
H(K, I, Z)=I .
$$

### 4.2 Revenue function

I choose a revenue function that is consistent with stationary investment returns and that is easily tractable. Specifically, the revenue function is linearly separable in the capital stocks

$$
F\left(\left\{K_{j}\left(s^{t}\right)\right\}_{j \in J}, s^{t}, s_{t+1}\right)=\sum_{j} \frac{A_{j}\left(s^{t+1}\right)}{Z_{j}\left(s^{t+1}\right)} K_{j}\left(s^{t}\right) .
$$

Marginal products of capital are then

$$
F_{K_{j}}\left(\left\{K_{j}\left(s^{t}\right)\right\}_{j \in J}, s^{t}, s_{t+1}\right)=\frac{A_{j}\left(s^{t+1}\right)}{Z_{j}\left(s^{t+1}\right)} .
$$

The term $Z_{j}$ is introduced to guarantee stationary returns. It implies, for instance, that as a given type of capital gets cheaper to produce, that is as $Z$ increases, it also becomes less productive. This is related to one of the properties implied by Greenwood, Hercowitz and Krusell's (1997) balanced growth path. $A_{j}\left(s^{t+1}\right)$ can be thought of as a productivity shock. ${ }^{4}$

[^3]
### 4.3 Simulation strategy and stationarity of returns

For the quantitative analysis, the optimal investment process is taken as given. The implied investment returns and state prices can then easily be derived. As mentioned above, I require returns to be stationary. This imposes additional restrictions on the investment process. These issues are discussed here in detail.

I will assume a stochastic process for investment growth rates $\lambda^{I_{j}}\left(s^{t+1}\right)$, implicitly defined by $I_{j}\left(s^{t}, s_{t+1}\right)=I_{j}\left(s^{t}\right) \lambda^{I_{j}}\left(s^{t+1}\right)$. Under the assumed functional forms, investment returns can then be written as

$$
\begin{align*}
R_{j}^{I}\left(s^{t}, s_{t+1}\right)= & \left(1 / \lambda_{t+1}^{Z_{j}}\right) \cdot \frac{A_{j, t+1}}{b\left(Z_{j t} I_{j, t} / K_{j, t}\right)^{\nu-1}}  \tag{4}\\
& +\left(1 / \lambda_{t+1}^{Z_{j}}\right) \cdot \frac{b\left(1-\frac{1}{\nu}\right)\left(Z_{j+1 t} I_{j t+1} / K_{j t+1}\right)^{\nu}-c}{b\left(Z_{j t} I_{j, t} / K_{j, t}\right)^{\nu-1}} \\
& +\left(1 / \lambda_{t+1}^{Z_{j}}\right) \cdot\left(1-\delta_{j}\right) \cdot \frac{b\left(Z_{j t+1} I_{j, t+1} / K_{j, t+1}\right)^{\nu-1}}{b\left(Z_{j t} I_{j, t} / K_{j, t}\right)^{\nu-1}}
\end{align*}
$$

where for compactness the state-dependence is not explicit.
The dynamic structure of the variables of interest can be summarized in the following expressions. Realized investment returns displayed in equation (4) can be written as a function of four elements:

$$
\begin{equation*}
R_{j}^{I}\left(s^{t}, s_{t+1}\right)=R_{j}^{I}\left(\frac{Z_{j}\left(s^{t}\right) I_{j}\left(s^{t}\right)}{K_{j}\left(s^{t-1}\right)} ; \lambda^{I_{j}}\left(s^{t+1}\right), \lambda^{Z_{j}}\left(s^{t+1}\right), A_{j}\left(s^{t+1}\right)\right) \text { for } j=1,2 \tag{5}
\end{equation*}
$$

For the simulations, I can generate realizations of all the quantities of interest based on a probability matrix describing the law of motion for the exogenous state $s_{t+1}$. In particular, combining the capital accumulation equations, (1), with the specifications for $I_{j}\left(s^{t}, s_{t+1}\right)$ and $Z_{j}\left(s^{t}, s_{t+1}\right)$, the investment-capital ratios evolve as

$$
\begin{equation*}
\frac{Z_{j}\left(s^{t+1}\right) I_{j}\left(s^{t+1}\right)}{K_{j}\left(s^{t}\right)}=\left(\frac{\frac{Z_{j}\left(s^{t}\right) I_{j}\left(s^{t}\right)}{K_{j}\left(s^{t-1}\right)}}{\left(1-\delta_{j}\right)+\frac{Z_{j}\left(s^{t}\right) I_{j}\left(s^{t}\right)}{K_{j}\left(s^{t-1}\right)}}\right) \lambda^{I_{j}}\left(s^{t+1}\right) \lambda^{Z_{j}}\left(s^{t+1}\right) \text { for } j=1,2 . \tag{6}
\end{equation*}
$$

In order to compute the aggregate return defined in equation (3), it is also necessary to keep track of the ratio of the book values of the two types of capital. It is easy to show that this ratio evolves as

$$
\frac{K_{1}\left(s^{t}\right)}{Z_{1}\left(s^{t}\right)} / \frac{K_{2}\left(s^{t}\right)}{Z_{2}\left(s^{t}\right)}=\left(\frac{K_{1}\left(s^{t-1}\right)}{Z_{1}\left(s^{t-1}\right)} / \frac{K_{2}\left(s^{t-1}\right)}{Z_{2}\left(s^{t-1}\right)}\right) \frac{\left(1-\delta_{1}+\frac{Z_{1}\left(s^{t}\right) I_{1}\left(s^{t}\right)}{K_{1}\left(s^{t-1}\right)}\right)}{\left(1-\delta_{2}+\frac{Z_{2}\left(s^{t}\right) I_{2}\left(s^{t}\right)}{K_{2}\left(s^{t-1}\right)}\right)} \frac{\lambda^{Z_{j 2}}\left(s^{t}\right)}{\lambda^{Z_{1}}\left(s^{t}\right)}
$$

Inspection of equation (4) reveals that given the various assumptions made on the exogenous processes and functional forms, and assuming stationary shocks $\lambda^{I_{j}}\left(s^{t+1}\right), \lambda^{Z_{j}}\left(s^{t+1}\right)$ and $A_{j}\left(s^{t+1}\right)$, investment returns are stationary. However, stationarity of the investment returns is
not sufficient for the stationarity of the aggregate asset return. Indeed, as shown in equation (3), the aggregate return equals a weighted average of the investment returns. For stationarity, the weights need to be stationary too. Aggregate returns are given by

$$
R\left(s^{t}, s_{t+1}\right)=\sum_{j} \frac{\frac{b\left(Z_{j t} I_{j, t} / K_{j, t}\right)^{\nu-1}}{Z_{j, t}}}{\sum_{i} \frac{b\left(Z_{i t} I_{i, t} / K_{i, t}\right)^{\nu-1}}{Z_{i, t}} K_{i, t+1}} R_{j}^{I}\left(s^{t}, s_{t+1}\right) .
$$

A sufficient (and necessary) condition for stationarity, given the previous assumptions, is that $K_{1, t+1} / Z_{1, t}$ and $K_{2, t+1} / Z_{2, t}$ are cointegrated. Given that the investment capital ratios $Z_{j t} I_{j, t} / K_{j, t}$ are stationary, this is equivalent to $I_{1, t}$ and $I_{2, t}$ being cointegrated. Setting investment expenditure growth rates equal across sectors, that is $\lambda^{I 1}\left(s_{t+1}\right)=\lambda^{I 2}\left(s_{t+1}\right)$, guarantees that $I_{1, t}$ and $I_{2, t}$ are cointegrated. While investment expenditure growth realizations are assumed to be equal across the two types of capital, I remain free to choose the realizations for $\lambda_{t}^{Z 1}$ and $\lambda_{t}^{Z 2}$ independently. This is less restrictive than it might appear. As seen above, what matters for the investment returns is the behavior of the product $\lambda_{t}^{I 1} \lambda_{t}^{Z 1}$, and not $\lambda_{t}^{I 1}$ individually. That is, in general, it would be more important to fit the process of real investment growth $\lambda_{t}^{I 1} \lambda_{t}^{Z 1}$ rather than the growth in investment expenditure $\lambda_{t}^{I 1}$. Moreover, for the considered empirical counterparts, as shown below, the historical volatilities of $\lambda^{I 1}$ and $\lambda^{I 2}$ are nearly identical, and realizations of the two growth rates are strongly positively correlated. Alternatively, one could introduce additional components for each process that have purely transitory effects and would thus not need to be restricted to ensure balanced growth. However, given the requirement to keep the number of states small, the additional flexibility introduced in this way would be rather limited.

## 5 Analytical results

This section contains a series of analytical results that illustrate key model mechanisms. First, the determinants of the equity premium are considered. I present simple closed form expressions for the Sharpe ratio and the risk free rate depending on the technology parameters and investment volatility. Second, I describe the measures taken to insure that the simulations are consistent with nonnegative state prices and finite firm values.

### 5.1 What determines the equity premium?

The analysis proceeds in two steps. First, I show that in order to have a positive equity premium, the investment return that is expected to be higher needs to be the more volatile. Second, I show conditions under which the production technology and the investment choices are consistent with this property.

For the analysis in this subsection, a continuous-time representation turns out to be more transparent than the discrete-time model used sofar. As a counterpart to the two-state representation in discrete time, consider a one-dimensional Brownian motion. Investment returns for the two types of capital are given by

$$
\begin{equation*}
\frac{d R_{j}}{R_{j}}=\mu_{j}(.) d t+\sigma_{j}(.) d z, \text { for } j=1,2, \tag{7}
\end{equation*}
$$

and the state-price process also has this form

$$
\begin{equation*}
\frac{d \Lambda}{\Lambda}=-r^{f}(.) d t+\sigma(.) d z \tag{8}
\end{equation*}
$$

Assume that the two returns are positively (perfectly) correlated so that $\operatorname{sign}\left(\sigma_{1}\right)=\operatorname{sign}\left(\sigma_{2}\right)$. The drift and diffusion coefficients are allowed to change with the state of the economy. For compactness, from now on, the notation will not explicitly acknowledge this.

The objective is to derive the drift and diffusion terms of the state-price process, $-r^{f}$ and $\sigma$, from the given return processes, that is from the four values $\mu_{j}$ and $\sigma_{j}$ for $j=1,2$. In this environment, the absence of arbitrage implies that

$$
\begin{equation*}
0=E_{t}\left(\frac{d \Lambda_{t}}{\Lambda_{t}}\right)+E_{t}\left(\frac{d R_{j t}}{R_{j t}}\right)+E_{t}\left(\frac{d \Lambda_{t}}{\Lambda_{t}} \frac{d R_{j t}}{R_{j t}}\right) \tag{9}
\end{equation*}
$$

so that

$$
0=-r^{f} d t+\mu_{i} d t+\sigma_{i} \sigma d t
$$

and thus there are 2 equations and 2 unknowns. The solution of this system is

$$
\begin{align*}
r^{f} & =\frac{\sigma_{2} \mu_{1}-\sigma_{1} \mu_{2}}{\sigma_{2}-\sigma_{1}}  \tag{10}\\
-\sigma & =\frac{\mu_{2}-\mu_{1}}{\sigma_{2}-\sigma_{1}} . \tag{11}
\end{align*}
$$

Clearly, in order to be able to recover the state price process from the two returns, the two volatility terms have to be different, that is $\sigma_{2}-\sigma_{1} \neq 0$. This is an invertibility requirement similar to the one for the discrete time case. However, there is no issue here about possibly negative state prices. Indeed, a process such as (8) cannot become negative if it is initially positive.

From the pricing equation (9), the volatility term equals the Sharpe ratios

$$
-\sigma=\frac{\mu_{1}-r^{f}}{\sigma_{1}}=\frac{\mu_{2}-r^{f}}{\sigma_{2}}
$$

and using the solutions derived above

$$
\begin{equation*}
\mu_{j}-r^{f}=-\sigma \sigma_{j}=\sigma_{j}\left[\frac{\mu_{2}-\mu_{1}}{\sigma_{2}-\sigma_{1}}\right] . \tag{12}
\end{equation*}
$$

With positively correlated returns, that is $\operatorname{sign}\left(\sigma_{1}\right)=\operatorname{sign}\left(\sigma_{2}\right)$, the signs of both risk premiums are identical, and thus the sign of the aggregate equity premium, a weighted average of the two
premiums, will be the same as for the two premiums. From equation (12) it is easy to see that there is a positive equity premium in the aggregate if, and only if, the return with the higher risk premium is more volatile. ${ }^{5}$

Let us now apply these expressions to the returns derived from our production model. I consider a model without technology shocks, where the only source of uncertainty are the state prices. Technology shocks could be added for this analysis, but given their relatively minor quantitative impact, as shown later in the paper, keeping the expressions simple seems preferable. As shown in the appendix, the realized return to a given capital stock equals

$$
\begin{equation*}
\left\{\frac{A-c}{b\left(\frac{I_{t}}{K_{t}}\right)^{\nu-1}}+\left(1-\frac{1}{\nu}\right) I_{t} / K_{t}-\delta+(\nu-1)\left[\left(\lambda^{I}-1\right)-\left(I_{t} / K_{t}-\delta\right)+\frac{1}{2}(\nu-2) \sigma_{I}^{2}\right]\right\} d t+(\nu-1) \sigma_{I} d z, \tag{13}
\end{equation*}
$$

where $\left(\lambda^{I}-1\right)$ and $\sigma_{I}$ are drift and diffusion terms of investment. Given the previous analysis, in particular equation (13), if we consider an investment policy for which $\sigma_{I_{1}}=\sigma_{I_{2}}$, then in order to be able to recover the state price process $\nu_{1} \neq \nu_{2}$ is required.

The risk premium for each type of capital can now be computed by substituting drift and diffusion terms from equation (13) for each type of capital into equation (12). In order to obtain more transparent expressions, consider this return when $I_{t} / K_{t}=\left(\lambda^{I}-1\right)+\delta$. This holds at the deterministic steady state for a given $\left(\lambda^{I}-1\right)$, assuming $\left(\lambda^{I}-1\right)+\delta>0 .{ }^{6}$ The return then simplifies to

$$
\begin{equation*}
\left\{(\bar{R}-1)+\frac{1}{2}(\nu-1)(\nu-2) \sigma_{I}^{2}\right\} d t+(\nu-1) \sigma_{I} d z \tag{14}
\end{equation*}
$$

where $\bar{R}$ is the return in a deterministic model at the steady state with the same technology parameters and with investment growth equal to $\lambda^{I} .^{7}$ Focusing on the return at this steady state point is informative about average model behavior. An example at the end of the quantitative analysis illustrates this by comparing the steady state to the unconditional expectation. In order to further simplify expressions, we consider an optimal choice for which investment is equally volatile for both types of capital. This isn't just a benchmark that should have independent appeal, for the types of capital considered below, historical investment growth volatilities are roughly the same.

Proposition 1 Assume $\sigma_{I_{j}}=\sigma_{I}$ and $\nu_{1} \neq \nu_{2}$, then steady state values for the Sharpe ratio and

[^4]the risk free rate are given by
\[

$$
\begin{equation*}
\left.\frac{\mu_{j}-r^{f}}{\sigma_{j}}\right|_{s s}=\frac{\bar{R}_{2}-\bar{R}_{1}}{\left(\nu_{2}-\nu_{1}\right) \sigma_{I}}+\frac{\nu_{1}+\nu_{2}-3}{2} \sigma_{I} \tag{15}
\end{equation*}
$$

\]

and

$$
\begin{equation*}
\left.r^{f}\right|_{s s}=\frac{\left(\nu_{2}-1\right)\left(\bar{R}_{1}-1\right)-\left(\nu_{1}-1\right)\left(\bar{R}_{2}-1\right)}{\nu_{2}-\nu_{1}}-\frac{\left(\nu_{1}-1\right)\left(\nu_{2}-1\right)}{2} \sigma_{I}^{2} . \tag{16}
\end{equation*}
$$

Equation (15) highlights two ways to generate a positive Sharpe ratio and thus a positive equity premium in this model. First, as shown by the first term, a difference in the deterministic returns $\bar{R}_{j}$ contributes to an increase in the Sharpe ratio, if the higher deterministic return corresponds to the more volatile return. This mechanism is consistent with our previous discussion as summarized in equation (12). ${ }^{8}$

Second, if $\bar{R}_{j}=R$, because $\sigma_{j}$ and $\sigma_{I}$ have the same sign (given $\nu_{j}>1$ ), a necessary and sufficient condition for a positive equity premium is that $\nu_{1}+\nu_{2}>3$. Under this condition, the more volatile return also has the higher mean. To relate this to our previous discussion as summarized in equation (12), consider for instance the case where $\nu_{j}>1.5$ for both $j$. Then, differentiating the drift term in (14) (for a fixed $\bar{R}$ ) yields

$$
\frac{\partial(\nu-1)(\nu-2)}{\partial \nu}=2(\nu-1.5) \text { which implies } \frac{\partial(\nu-1)(\nu-2)}{\partial \nu}>0 \text { if } \nu>1.5
$$

so that the capital with the higher $\nu$ has the higher expected return. Because $(\nu-1)$ multiplies $\sigma_{I} d z$ in the return equations (13) and (14), the capital with the higher $\nu$ will also have the more volatile return.

Equation (15) suggests that the curvature parameters $\nu$ have a similarly important role as the risk aversion coefficient in the basic consumption-based model. However, the equation for the Sharpe ratio, together with the return equations (13) and (14), highlight a trade-off when choosing values for $\nu$. Increasing the curvature parameters increases the equity premium, but this also makes returns more volatile. Therefore, asset price volatility will impose a clear limit on how much curvature can be used to generate large risk premiums. In standard consumptionbased asset pricing models this trade-off is much less present. In fact, as is well known, in a basic constant relative risk aversion environment, for the benchmark case with IID consumption growth, increasing risk aversion increases the equity premium without affecting return volatility.

Equation (16) for the risk free rate shows how investment uncertainty contributes to a lower steady state interest rate by an extent that is affected by the amount of the adjustment cost

[^5]curvature. This parallels the precautionary saving effect on interest rates in standard consumptionbased models. The equation for the risk free rate further simplifies if it is assumed that $\bar{R}_{j}=R$ :
\[

$$
\begin{equation*}
\left.r^{f}\right|_{s s}=(\bar{R}-1)-\frac{\left(\nu_{1}-1\right)\left(\nu_{2}-1\right)}{2} \sigma_{I}^{2} . \tag{17}
\end{equation*}
$$

\]

To illustrate the behavior of the risk free interest rate more generally, we can rewrite equation (10) as

$$
\begin{equation*}
r^{f}=\frac{\sigma_{2}}{\sigma_{2}-\sigma_{1}} \mu_{1}-\frac{\sigma_{1}}{\sigma_{2}-\sigma_{1}} \mu_{2}=\alpha \mu_{1}+(1-\alpha) \mu_{2} \tag{18}
\end{equation*}
$$

with $\alpha \equiv \sigma_{2} /\left(\sigma_{2}-\sigma_{1}\right)$, where the subindexes refer again to two generic returns. Thus, the risk free rate equals a weighted average of the two expected returns. However, as can be seen from the definition of $\alpha$, if the two returns are perfectly positively correlated, $\operatorname{sign}\left(\sigma_{1}\right)=\operatorname{sign}\left(\sigma_{2}\right)$, one of two weights is negative and the other is larger than one. Intuitively, with perfectly positively correlated returns, the risk free rate is replicated synthetically by going long the return with the lower volatility and by shorting a smaller amount of the return with the higher volatility. As can also be seen in equation (18), when the volatility of one of the returns is zero, this return equals the risk free rate.

Using equation (13) that displays the return in the production model, and assuming that $\sigma_{I_{j}}=\sigma_{I}$, we have that

$$
r^{f}=\frac{\nu_{2}-1}{\nu_{2}-\nu_{1}} \mu_{1}-\frac{\nu_{1}-1}{\nu_{2}-\nu_{1}} \mu_{2} .
$$

Therefore, in this case, movements in the risk free rate are driven solely by movements in the expected returns, $\mu_{1}$ and $\mu_{2}$, but not by changing "weights". For the limiting case where $\nu_{1}$ goes to one (without loss of generality), the risk free rate equals $\mu_{1}$, and as can be seen from equation (13), $\mu_{1}$ is constant in the limit. Thus, by setting at least one of the adjustment cost curvatures close to 1 , the risk free rate can be made arbitrarily smooth.

Note that the limiting case with a constant interest rate is a problematic one. In this particular example, setting $\nu=1$, makes the firm's problem linear, and the first-order conditions are no longer sufficient for describing optimal firm behavior. More generally, with $\nu>1$, if the interest rate is constant in every period, then, for a model without technology shocks, the returns to the firm (and the investment return) are equal to the interest rate. This result is formally shown in the appendix. Intuitively, with constant interest rates and no technology shocks, firms face no uncertainty, and with convex adjustment cost it is not optimal to introduce fluctuations into an optimal plan. This implies that there is no "nice" benchmark model with a constant interest rate that we can use for our analysis.

### 5.2 What is an admissible investment process?

In this section I consider the requirements for an investment process to be admissible, in the sense that it has to represent a solution to the firm's problem for the implied state price process, and that this price process is itself well behaved. The two key requirements are that the derived state prices have to be positive and that the implied firm value has to be finite. While a large set of investment processes are admissible, these requirements nevertheless impose constraints on the investment process and on the specification of model. For this reason, this section also provides the motivation for some of the choices made in the empirical analysis.

### 5.2.1 Positive state prices

Solving equation (2) gives the state prices in the two-state case as

$$
\begin{equation*}
P\left(\mathfrak{s}_{1} \mid s^{t}\right)=\frac{R_{2}^{I}\left(s^{t}, \mathfrak{s}_{2}\right)-R_{1}^{I}\left(s^{t}, \mathfrak{s}_{2}\right)}{|R|}, \text { and } P\left(\mathfrak{s}_{2} \mid s^{t}\right)=\frac{R_{1}^{I}\left(s^{t}, \mathfrak{s}_{1}\right)-R_{2}^{I}\left(s^{t}, \mathfrak{s}_{1}\right)}{|R|}, \tag{19}
\end{equation*}
$$

with

$$
|R|=R_{1}^{I}\left(s^{t}, \mathfrak{s}_{1}\right) R_{2}^{I}\left(s^{t}, \mathfrak{s}_{2}\right)-R_{2}^{I}\left(s^{t}, \mathfrak{s}_{1}\right) R_{1}^{I}\left(s^{t}, \mathfrak{s}_{2}\right) .
$$

As equation (19) makes clear, state prices in this model are state-non-separable. That is, the price for goods delivered in a given state depends on the investment returns of the other state, in addition to return of the same state. This is unlike CRRA-implied state prices that depend solely on consumption growth of the same state. Considering the ratio of the state prices offers some intuitive insights about what is required for positive state prices

$$
\begin{equation*}
\frac{P\left(s^{t}, \mathfrak{s}_{1}\right)}{P\left(s^{t}, \mathfrak{s}_{2}\right)}=\frac{R_{2}^{I}\left(s^{t}, \mathfrak{s}_{2}\right)-R_{1}^{I}\left(s^{t}, \mathfrak{s}_{2}\right)}{R_{1}^{I}\left(s^{t}, \mathfrak{s}_{1}\right)-R_{2}^{I}\left(s^{t}, \mathfrak{s}_{1}\right)} . \tag{20}
\end{equation*}
$$

A necessary condition for positive state prices is that the terms in the numerator and in the denominator of the right hand side of (20) have the same sign. Each of these two terms represents the spread between the two investment returns in a given state. As is clear from (20), the two terms can only have the same sign if each type of investment dominates the other in one of the two states. Indeed, optimal choice with positive prices would imply that if one type of investment were to generate a higher return in both states, then resources would be reallocated into this type of capital from the other.

To see some of the properties needed to satisfy this positivity requirement, consider a secondorder Taylor-series approximation of the investment return around the deterministic steady state. To focus on the quantitatively important channels, I again consider a model without technology shocks where the only source of uncertainty are the state prices. A second-order Taylor
approximation is obtained by assuming that the investment-capital ratio is at its steady state $I_{t}\left(s^{t}\right) / K_{t}\left(s^{t-1}\right)=\bar{\lambda}-1+\delta$, for a given steady state growth rate $\bar{\lambda}$, so that

$$
\begin{equation*}
R_{t, t+1}^{I}=\bar{R}+(\nu-1) \Delta \lambda^{\prime}+\frac{B}{2}\left(\Delta \lambda^{\prime}\right)^{2}+o\left(\left(\Delta \lambda^{\prime}\right)^{2}\right) \tag{21}
\end{equation*}
$$

where $\Delta \lambda^{\prime}=\lambda^{\prime}-\bar{\lambda}$ and

$$
B=\frac{\nu-1}{\lambda}\left\{\nu-1-\frac{1-\delta}{\lambda}\right\} \cdot{ }^{9}
$$

Assume equally sized up and down movements in a two-state setting so that

$$
\Delta \lambda_{j}\left(\mathfrak{s}_{2}\right)=-\Delta \lambda_{j}\left(\mathfrak{s}_{1}\right) \equiv \overline{\Delta \lambda_{j}}, \text { for each } j \in(1,2) .
$$

Assume also, like in subsection 5.1, that the investment growth volatilities are equal in the two sectors and positively correlated, so that

$$
\overline{\Delta \lambda_{1}}=\overline{\Delta \lambda_{2}}=\overline{\Delta \lambda} .
$$

With this approximation, the ratio determining relative state prices is given as

$$
\begin{equation*}
\frac{P\left(., \mathfrak{s}_{1}\right)}{P\left(., \mathfrak{s}_{2}\right)}=\frac{\left[\nu_{2}-\nu_{1}\right] \overline{\Delta \lambda}+\left[\left(\bar{R}_{2}-\bar{R}_{1}\right)+\frac{1}{2}\left(B_{2}-B_{1}\right)(\overline{\Delta \lambda})^{2}\right]+o\left((\overline{\Delta \lambda})^{2}\right)}{\left[\nu_{2}-\nu_{1}\right] \overline{\Delta \lambda}-\left[\left(\bar{R}_{2}-\bar{R}_{1}\right)+\frac{1}{2}\left(B_{2}-B_{1}\right)(\overline{\Delta \lambda})^{2}\right]+o\left((\overline{\Delta \lambda})^{2}\right)} \tag{22}
\end{equation*}
$$

As shown by equation (22), in order to have positive prices at steady state, the first term in the fraction, $\left[\nu_{2}-\nu_{1}\right] \overline{\Delta \lambda}$, needs to dominate the second. In general, this will require a minimum amount of asymmetry in the curvature parameters $\nu_{j}$ across types of capital.

Away from steady state, in particular when investment-capital ratios reach lower levels, some state prices in my quantitative setup have a tendency to eventually turn negative. That this might happen is suggested by equation (4). As the current investment-capital ratio gets close to 0 , returns can get arbitrarily large, and the spread between two returns for a given state can switch sign. In order to deal with this in the simulations, the marginal product term, $A$, is allowed to be state-contingent with the objective to rule out negative state prices. I describe the exact approach in the calibration section below. Below it is also shown that shocks to $A$ have only second-order effects on the considered asset price implications. This is because the level of $A$ is small relative to the other terms in the return equation (4).

### 5.2.2 Finite value and transversality condition

In my model it is feasible to generate a sequence of investment returns and state prices without fully specifying the process for investment and possible technology shocks. Indeed, as shown in equation

[^6](5), returns are fully determined by the current period investment-capital ratios and next periods investment growth and technology shock realizations. However, because I fully specify investment growth and technology shocks processes, it needs to be made sure that these processes imply a finite firm value and satisfy the transversality condition.

The transversality condition that guarantees optimality of the path satisfying the first-order condition is

$$
\lim _{t \rightarrow \infty} \sum_{s^{t}} \frac{P\left(s^{t}\right)}{P\left(s_{0}\right)}\left\{A\left(s^{t}\right)+H_{I}\left(s^{t}\right)(1-\delta)-H_{K}\left(s^{t}\right)\right\} K_{t}\left(s^{t-1}\right)=0 .
$$

In the simulations, I check numerically that firm values are finite. Given the setup used, it can be shown that if firm values are finite, the transversality condition is also satisfied. Typically, the finiteness requirement is satisfied by bounding the investment-capital ratios. Specifically, consider a two-state process for the growth rates in investment and $Z$, where the realizations are fixed functions of the two realizations of $s$. Then, the extreme paths of repeating forever either the higher or the lower of the two growth rates, $\lambda^{I_{j}}(s)$ and $\lambda^{Z_{j}}(s)$, will generate natural upper and lower bounds for the investment-capital ratios, as is clear from (6). For the parameterizations considered, such two-state processes do not satisfy finiteness. However, finiteness can be achieved with tighter bounds. I implement this by making the investment growth rates $\lambda^{I_{j}}$ a function of not only the current realization of $s$, but also of the current investment-capital ratios, as described in more detail in the calibration section. Intuitively, to have a finite firm value, I need to rule out paths for which the growth rates of the capital stocks are very high.

## 6 Calibration

Parameter values are assigned based on 3 types of criteria. First, a set of parameter values are picked to match direct empirical counterparts. Second, some parameters are chosen to yield the best implications for key asset pricing moments. Third, some parameters are chosen to make sure the derived state-prices are admissible. I first present a short summary of the baseline calibration. The details and the specification with shocks to the investment technology are given thereafter.

### 6.1 Summary

Table 1 lists the main parameters chosen for the baseline case. In the baseline case there are no shocks to the investment specific technologies $Z_{j}$, we consider these in the sensitivity analysis.

| Table 1: Parameter values |  |  |
| :--- | :--- | :--- |
| Investment growth rates | $\lambda^{I}\left(\mathfrak{s}_{1}\right), \lambda^{I}\left(\mathfrak{s}_{2}\right)$ | $=0.9587,1.1078$ |
| Serial correlation | $\rho$ | $=0.2$ or 0 |
| Depreciation rates | $\delta_{E}, \delta_{S}$ | $=0.112,0.031$ |
| Relative value of capital stocks | $\left(K_{E} / Z_{E}\right) /\left(K_{S} / Z_{S}\right)$ | $=0.6$ |
| Adjustment cost parameters | $b_{E}, b_{S}, c_{E}, c_{S}$ so that $\overline{q Z}$ | $=1.5$ |
| Adjustment cost curvatures | $\nu_{E}, \nu_{S}$ | $=2.115,3.854$ |
| Marginal products of capital | $A_{E}, A_{S}$ so that $\bar{R}_{E}, \bar{R}_{S}$ | $=1.04644,1.08026$ |

$\rho$ stands for the first-order serial correlation of investment growth. A set of parameters is chosen based on direct empirical counterparts; namely, $\lambda^{I}\left(\mathfrak{s}_{1}\right), \lambda^{I}\left(\mathfrak{s}_{2}\right), \rho,\left(\delta_{E}, \delta_{S}\right)$, and $\overline{\left(K_{E} / Z_{E}\right) /\left(K_{S} / Z_{S}\right)}$. In order to replicate steady-state values for $q Z,\left(b_{E}, b_{S}\right)$ are selected; $\left(c_{E}, c_{S}\right)$ are then determined to generate the lowest possible total adjustment cost. The curvature parameters, $\nu_{E}$ and $\nu_{S}$, and the steady state returns $\bar{R}_{E}$ and $\bar{R}_{S}$, (implicitly $A_{E}$ and $A_{S}$ ), are chosen to match historical first and second moments of the market return and the risk free rate.

### 6.2 Details of calibration

This section provides additional information about parameter choices and data sources.

### 6.2.1 Investment and productivity processes

I consider the Bureau of Economic Analysis' (BEA) quantity indexes of investment for equipment \& software as well as for structures as the empirical counterparts to investment in units of capital goods, $I Z$. Because $Z$ measures the number of units of capital goods that can be produced from one unit of the final good, ruling out arbitrage implies that $1 / Z$ is the price of the capital good in terms of the final good. Equivalently, $1 / Z$ is the replacement cost for capital (not including adjustment cost), or the book value of capital. For both types of capital, $Z$ is computed as the deflator for nondurable consumption and services divided by the deflator of the investment good. Investment expenditure, $I$, can then be obtained by combining the series for $I Z$ and $Z$. Based on annual data covering 1947-2003, the properties of the growth rates of these series are shown in Table 2.

| Table 2: U.S. Investment 1947-2003 (Growth rates) |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: |
|  |  | Mean | Standard Deviation | $1^{\text {st }}$ Autocorrelation |
| Investment expenditure | $I_{E}$ | $3.81 \%$ | $6.98 \%$ | .08 |
|  | $I_{S}$ | $2.85 \%$ | $7.94 \%$ | .27 |
| Investment | $I Z_{E}$ | $5.71 \%$ | $7.81 \%$ | .13 |
|  | $I Z_{S}$ | $2.29 \%$ | $6.86 \%$ | .28 |
| Investment technology | $Z_{E}$ | $1.82 \%$ | $2.56 \%$ | .66 |
|  | $Z_{S}$ | $-.44 \%$ | $2.35 \%$ | .31 |

As is well known, the price of equipment \& software has been decreasing over time. The $1.82 \%$ annual increase in $Z$ shows that in Table 2. Table 2 also shows that the volatilities of investment, and investment expenditure, are very similar for the two types of capital.

The calibration of the investment growth process proceeds in two steps. First, the probability matrix is determined to match the serial correlation and the frequency of low and high growth states. These two moments do not depend on the shock values themselves but only on the probabilities. Specifically, the two diagonal elements of the probability matrix are given as

$$
\pi_{11}=\frac{\rho+f r}{1+f r} ; \pi_{22}=\frac{1+f r \cdot \rho}{1+f r}
$$

where $f r$ is the relative frequency of state 1 , the recession state. The numbers of realizations of investment growth rates above and below the mean are almost the same; thus I set $f r=1$. As shown in Table 2, the first-order serial correlations of the growth rates of investment are 0.13 and 0.28 , respectively, and 0.08 and 0.27 for investment expenditure. The common $\rho$ is set at the average for investment expenditure of 0.2 ; the natural benchmark case where $\rho=0$ is also considered.

For the baseline calibration, I abstract from shocks to the investment technology, $Z$. Due to the balanced growth requirement, the growth rates of investment expenditures are equalized across sectors. The mean of $\lambda^{I}-1$ is set at $3.33 \%$ per year, which is the average of the historical investment growth rates across the two types of capital. The implied standard deviation is $7.46 \%$, the historic average of the standard deviations across the two types of capital. Note that the perfect positive correlation of the investment growth rates in the model is not that far from the historical reality. Indeed, the historical sample correlations for investment across the two sectors are 0.61 and 0.64 , for investment and investment expenditure, respectively.

To help the model produce admissible outcomes, that is, positive state prices based on finite firm values, I bound the domain of the investment capital ratios. Specifically, an upper and a
lower bound for the investment capital ratio for equipment \& software, $I Z / K_{E}$, are set. The upper bound corresponds to $I Z / K_{E}$ after 7 high (positive) investment growth rates starting from the steady state value; for the lower bound it is 7 low (negative) growth rates. The presented quantitative results are not significantly affected by the values of these bounds. However, without the bounds, the requirement of finite firm values in particular cannot necessarily be satisfied within the presented model specification. Mechanically, the bound is enforced by replacing $I Z / K_{E}$ values beyond a given bound with the value of the bound. The implied investment growth rate $\lambda^{I}$ is then also applied to the other type of capital to ensure balanced growth. This procedure also implicitly bounds $I Z / K_{S}$.

For the case where the investment specific technology $Z$ is allowed to vary in both sectors, the 6 values for the realized growth rates of investment expenditure (2) and the sector specific investment technologies (4) are set so as to match as closely as possible the 8 means and standard deviations (equally weighted) of the growth rates of $I Z_{E}, I Z_{S}, Z_{E}$ and $Z_{S}$. This objective can be achieved quite well. The empirical correlation of investment with its technological growth are 0.43 and -0.32 , for the two types of capital respectively, while the correlation of the technological growth across types is 0.3 . Clearly, due to limited degrees of freedom, the two-state process cannot match all these correlations. As shown below, for most quantities of interest, the $Z$ shocks don't turn out to matter that much.

### 6.2.2 Depreciation rates

The depreciation rates for equipment \& software as well as for structures, $\left(\delta_{E}, \delta_{S}\right)$, are based on time series averages of the depreciation rates reported in the Fixed Assets tables form the BEA. These are $13.06 \%$ and $2.7 \%$, respectively, for the period 1947-2002. Because the BEA's depreciation includes physical wear as well as economic obsolescence, the data is adjusted to take into account that depreciation in the model covers only physical depreciation. To do this the price increase in the capital good is added, so that

$$
\delta_{t}=\frac{D_{t}}{K_{t}}+\left(Z_{t-1} / Z_{t}-1\right)
$$

with $D_{t}$ depreciation according to the BEA. This adjustment decreases depreciation by $1.82 \%$ for equipment and $-0.44 \%$ for structures, so that $\left(\delta_{E}, \delta_{S}\right)=(.112, .031)$.

### 6.2.3 Relative size of capital stocks

The capital stock ratio, $\left(K_{E, t} / Z_{E, t}\right) /\left(K_{S, t} / Z_{S, t}\right)$, is needed only for computing aggregate returns, which, as shown earlier, are value-weighted averages of the two capital returns. Based on the

Current-Cost Net Stocks of Fixed Assets from the BEA, for the period 1947-2002, the average of $\left(K_{E, t} / Z_{E, t}\right) /\left(K_{S, t} / Z_{S, t}\right)$ is 0.6 . We set the steady state ratio in the model equal to this value. In the model, the ratio of the physical capital stocks $K_{E, t} / K_{S, t}$ is allowed to be nonstationary, while-given the balanced growth requirements-the ratio of the book values of the capital stocks ( $\left.K_{E, t} / Z_{E, t}\right) /\left(K_{S, t} / Z_{S, t}\right)$, is stationary. This seems consistent with the behavior of the empirical counterparts.

### 6.2.4 Adjustment costs and marginal products

Given the limited direct evidence on the precise values of $\nu_{E}$ and $\nu_{S}$ as well as $\bar{R}_{E}$ and $\bar{R}_{S}$, these parameters are chosen with the objective to get the best possible model fit for the first and second moments of the aggregate return and the risk free rate, assuming that $\nu_{S}>\nu_{E}$. As shown below, for the considered empirical counterparts, the four moments can be perfectly matched with the values $\left(\nu_{E}, \nu_{S}, \bar{R}_{E}, \bar{R}_{S}\right)=(2.11,3.875,1.04622,1.08108)$; with the implied marginal product terms $\left(A_{E}, A_{S}\right)=(0.1762,0.1384) .{ }^{10}$ Mechanically, I draw a sample for the exogenous state $s_{t}$ of 100 '000 periods and search in the 4 dimensional parameter space to match the 4 moments.

Given that this is a highly nonlinear model, it was not necessarily to be expected that the model could in fact match first and second moments of stock returns and risk free rates. We provide here some additional evidence that suggests that the chosen parameter values are empirically reasonable.

Each of the four parameters affect all four moments, but there are differences in sensitivities. In particular, in line with equation (13), the average of the curvature parameters affects the volatility of the aggregate return most strongly. The level of the $\bar{R}_{j}^{\prime} s$ has a strong effect on the mean risk free rate, as suggest by equation (16). Consistent with expression (15), the difference between $\bar{R}_{E}$ and $\bar{R}_{S}$ strongly affects the Sharpe ratio. Finally, a smaller difference between $\nu_{E}$ and $\nu_{S}$ has a positive effect on the volatility of the risk free rate.

Most readers would probably find the assumption that $\nu_{S}>\nu_{E}$ a priori reasonable. There is also more direct evidence that suggests that the adjustment cost curvature should be larger for structures than for equipment \& software. For example, as shown in Table 2, the fact that the first order serial correlation of the growth rates is somewhat higher for structures than for equipment can be interpreted as an expression of the desire to smooth investment over time due to the relatively higher adjustment cost. As another example, Guiso and Parigi (1999) examine investment behavior for equipment and structures with Italian data on investment and sales, but

[^7]no asset price data. Their findings are also consistent with the notion that structures are more costly to adjust than equipment.

One way to gauge whether the adjustment cost parameters are reasonable is to consider the amount of resources lost due to the adjustment process. For the baseline calibration, the mean average adjustment cost (from the simulated model) is $8.1 \%$ and $11.6 \%$ of investment for equipment \& software and structures, respectively. These values depend primarily on the target value for $q Z$, which itself does not affect much the model's asset pricing implications. When compared to the extreme risk aversion coefficients required to make consumption data consistent with the equity premium, the adjustment cost curvatures required here are much smaller. A prime reason for this is that investment growth is substantially more volatile than consumption growth.

There is a large literature estimating adjustment costs at the microeconomic level, see for instance the survey by Hamermesh and Pfann (1996) or more recently Hall (2004). From these, there doesn't emerge much agreement about the importance of adjustment cost. One difficulty in linking the results of such studies to mine is that it is typically assumed that adjustment cost functions are quadratic. Another difficulty is that at a disaggregated level fixed costs are likely to play an important role.

Our parameter selection yields $\bar{R}_{S}>\bar{R}_{E}$. Therefore, with $\nu_{S}>\nu_{E}$, both terms in equation (15) are contributing positively to the model's Sharpe ratio and the equity premium. While direct empirical evidence on the $\bar{R}_{j}^{\prime} s$ seems elusive, existing evidence supports the model implication that structures have higher expected returns than equipment. Indeed, Tuzel (2009) considers portfolios of firm returns sorted on real estate capital; her definition of real estate capital based on Compustat data is very close to structures used here. She finds that the returns of firms in the quintile with the highest shares of real estate capital exceed that of firms in the quintile with the lowest shares of real estate by $3-6 \%$ annually. The top quintile has a share in real estate that is $25 \%$ above the average, the bottom quintile has a corresponding share that is $22 \%$ below the average. Based on an average real estate share in total capital of 0.625 (as reported in Section 6.2.3 here), this implies a spread in expected returns between equipment and structures of 10-20\% annually. ${ }^{11}$ In Table 3 below we display the model implied expected excess returns for equipment and structures to be $4.15 \%$ and $12.34 \%$, respectively ( $4.18 \%$ and $11.89 \%$ for the IID case in Table

[^8]4). The spread in model implied expected returns between the two types of capital do therefore not appear excessive in light of Tuzel's evidence.

The values for $b_{j}$ are picked to replicate steady values for Tobin's $\mathrm{Q}, \overline{q Z}$ of 1.5 for both types of capital. The $c_{j}^{\prime}$ s are then picked to minimize the overall amount of output lost due to adjustment cost. These parameters have very limited influence on the model's return implications.

There are many examples of studies that estimate $q Z$. Lindenberg and Ross (1981) report averages for two-digit sectors for the period 1960-77 between . 85 and 3.08. Lewellen and Badrinath (1997) report an average of 1.4 across all sectors for the period 1975-91. Gomes (1999) reports an average of 1.56 . Based on this, I use a steady-state target value for $q Z, \overline{q Z}$, of 1.5 for both sectors. One problem with using empirical studies to infer the required heterogeneity of costs across types is that most studies consider adjustment costs by sector of activity. For the analysis here, I would need information about the adjustment costs by type of capital.

The marginal product terms $A_{j}\left(s^{t+1}\right)$ are made state-contingent so as to guarantee that the implied state prices are always positive. I choose to do this by introducing state-contingency only when needed and then in a very limited way. In particular, $A_{E}\left(s^{t+1}\right)$ is kept constant at $A_{E}$ throughout. $A_{S}\left(s^{t+1}\right)$ is constant at $A_{S}$ except if the state price were to be negative, which is the case for low values of $I Z / K_{S}$. In this case $A_{S}\left(s^{t}, s_{t+1}\right)=A_{S}\left(1 \pm x\left(s^{t}\right)\right)$, with $x\left(s^{t}\right)$ set to obtain a state price in state 2 equal to 0 . For the benchmark calibration, the shock is turned on $19.3 \%$ of the time. In $83 \%$ of these cases, $x\left(s^{t}\right)$ is smaller than $0.05,0.5 \%$ of the time it is larger than 0.5 ., and no realizations are larger than 0.6 . While these shocks are useful in insuring that the implied state-prices are admissible, they have only second-order effects on key asset pricing moments. This is because the marginal product components $A_{j}$ represents a small part of the overall return. Note also that the implied correlation between productivity shocks and investment is positive, which seems reasonable.

## 7 Quantitative properties

Table 3 presents model implications for the baseline calibration as well as empirical counterparts for a set of moments. Model results are based on a sample of $100^{\prime} 000$ yearly periods starting from steady state. For unconditional moments, the key finding is that the model is able to match the historical mean equity premium and risk free rate, by also matching return volatilities for the aggregate return and the risk free rate. In Table 4, the model with IID investment growth rates, but otherwise unchanged, implies essentially the same unconditional moments, with the risk free rates being slightly less volatile.

Of particular interest is the model's ability to generate substantial time variation in expected
excess returns and in Sharpe ratios. Indeed, the standard deviation of the one-period ahead conditional equity premium is $6.32 \%$ and $5.42 \%$ for the baseline calibration with and without serially correlated investment growth rates, respectively. It is worth emphasizing that despite the high volatility in risk premiums, the volatility of the risk free rate is not excessive, with a standard deviation of $2.07 \%$ and $1.76 \%$, respectively. A number of empirical studies measure excess return predictability. For example, Campbell and Cochrane (1999) report $R^{2 /} s$ of 0.18 and 0.04 for regressions of excess returns on lagged price-dividend ratios at a one-year horizon for the periods $1947-95$ and 1871 - 1993, respectively. Combining the $R^{2}$ with the volatility of the excess returns, $\sqrt{R^{2}}$ std $\left(R-R^{f}\right)$ provides an estimate of the volatility of the conditional equity premium. Setting $R^{2}=0.1$ this would be $\sqrt{0.1} \times 0.17=5.27 \%$. Thus, the model's values of $6.32 \%$ and $5.42 \%$ are close.

In the model, the high volatility of the (conditional) equity premium can be understood as the combination of volatile expected investment returns for both types of capital and a relatively stable risk free rate. The main driver of the expected return of a given type of capital is its investment capital ratio, as is clearly shown in the return equations (4) and (13). In the calibrated model, investment-capital ratios are negatively related to expected returns. Figure 1 illustrates this relationship by plotting the (simulated) expected investment returns for each type of capital against its own investment-capital ratio. In this case, the state of the economy consists of the two investment-capital ratios and the realized investment growth rate. The realized investment growth rate matters, because with serially correlated growth rates, it affects the forecast of next period's growth rate. Higher expected growth rates increase expected returns, as can clearly be seen in the return equation (13). Thus, in Figure 1, the upper line (or set of points) in each panel corresponds to the high growth rate, and for the IID case (not shown) there would be only one line in each graph. In addition to the investment growth rate, for equipment, the expected return depends only on its own investment-capital ratio. For structures, with extreme investmentcapital ratios, the investment-capital ratio of equipment matters too because of the shocks to the marginal product terms (in the lower range only) and because of the bounds on the investmentcapital processes. Intuitively, the main mechanism at work is that when an investment-capital ratio is high, the current cost of adding capital (that is Tobin's $\mathrm{Q}, b(I Z / K)^{\nu-1}$ ) is high, and thus the expected return going forward is low. Given the considerable volatility of expected returns illustrated in Figure 1, and given the relatively stable risk free rates, expected excess returns (and thus the equity premium) inherit most of the dynamic properties of expected returns. Given that investment-capital ratios are strongly pro-cyclical (positively correlated with GDP), a model with IID investment growth rate predicts a counter-cyclical equity premium.

From the more general perspective of merely assuming the absence of arbitrage, the conditional equity premium can be written as

$$
E_{t}\left(R_{t+1}-R_{t}^{f}\right)=-\frac{\sigma_{t}\left(m_{t+1}\right)}{E_{t} m_{t+1}} \sigma_{t}\left(R_{t+1}\right) \rho_{t}\left(m_{t+1}, R_{t+1}\right) .
$$

In the model, the conditional return volatility $\sigma_{t}\left(R_{t+1}\right)$ doesn't move very much, with standard deviations of $1.11 \%$ and $0.87 \%$ for the benchmark cases with and without serial correlation displayed in Table 3 and 4. For the continuous-time approximation, as shown in equation (13), with homoscedastic investment growth rates, instantaneous returns are also homoscedastic. In this case, the conditional standard deviation of aggregate returns moves only through shifts in the relative value-weights of the two capital stocks. In the simulated model, the shocks to the marginal product terms and the limits on the range of the investment-capital process also create some heteroscedasticity. Given the relatively stable conditional return volatility, the Sharpe ratio implied by the aggregate market, $E_{t}\left(R_{t+1}-R_{t}^{f}\right) / \sigma_{t}\left(R_{t+1}\right)$, inherits the dynamic properties of the conditional equity premium. A number of recent studies provide empirical support for volatile and countercyclical Sharpe ratios, see for instance Brandt and Kang (2004) and Ludvigson and Ng (2007). The model with IID investment growth is consistent with these findings. In the model, the Sharpe ratio is mainly driven by time-variation in the market price of risk, $\sigma_{t}\left(m_{t+1}\right) / E_{t} m_{t+1}$. However, the correlation between the stochastic discount factor and the market return is also time-varying. Of course, this being a two-state model, conditional correlations are either 1 or -1 . While the correlation is typically equal to -1 , it changes sign at times when the investment-capital ratios are very high, that is, when Sharpe ratios are very low. The slightly higher volatility of the Sharpe ratio compared to the Market price of risk, as displayed in Table 3 and 4, is a reflection of this.

To further illustrate model properties, I consider the implications from feeding the investment realizations for the U.S. for the period 1947-2003 through the model. ${ }^{12}$ Given that investment growth in the model follows a two-state distribution, the fit of the driving process is not perfect. Nevertheless, as shown in Figure 2, the fit can be very good, with correlations between the model and the data of 0.78 and 0.71 for equipment and structures, respectively. Figure 3 shows that the model-generated returns are indeed related to actually realized stock returns, with a correlation of 0.48 between the two.

Figure 4, a and b, show conditional moments. In Figure 4a, the high frequency movements in expected returns as well as Sharpe ratios are driven by the forecastable component of the investment growth rates; the low frequency movements are driven by the investment-capital ratios.

[^9]For the IID case displayed in Figure 4b, investment-capital ratios are the only drivers of timevarying asset returns. It is interesting to consider the 1990s. As shown in Figure 2, the decade produced a series of eight high investment growth realizations in a row. Through that sequence, investment-capital ratios are continuously increasing. As shown in Figure 4b, at the end of this sequence, the expected equity premium becomes negative, and thus the conditional correlation between the stochastic discount factor and realized returns has switched sign. From the perspective of the firms making investment decisions, the story told by the model is that throughout the 90 's firms continued to invest heavily, despite declining expected returns, because investment returns were considered less and less risky.

### 7.1 Sensitivity and discussion

I consider here the effects of the investment specific technology shocks and the shocks to the marginal product terms. The quantitative content of the continuous-time approximations is also examined.

Tables 5 and 6 show results for the calibrations with investment specific technology shocks $Z$. In Table 5 the correlation of $Z$ with the investment growth of the same type equals, 1 ; in Table 6 , it is -1 . While there are some quantitative differences compared to the baseline case, and between the two cases considered here, none of the main conclusions are affected.

Table 7 illustrates the effect of the shocks to the marginal product terms. In this case, the shocks to the marginal product term $A_{S}$ are always turned on at $\pm 30 \%$, and sometimes higher if needed to make prices stationary. Comparing this to the benchmark case in Table 3 without the shocks (except if needed to make prices stationary), there is little difference. Having the shocks on all the time, increases the risk free rate by 81 basis points and reduces the equity premium roughly by the same amount. Return volatilities are essentially the same in the two cases.

Finally, I reconsider the closed form expressions derived for the continuous-time model at steady-state for the Sharpe ratio and the risk free rate. This allows us to compare the continuoustime setup to the more fully specified simulated discrete-time model, as well as to appreciate the difference between steady state values and unconditional averages.

As shown in equation (15) and (16) the Sharpe ratio and the risk free rate at steady-state in the continuous-time model are function of $\left(\nu_{E}, \nu_{S}, \bar{R}_{E}, \bar{R}_{S}\right)$ and $\sigma_{I}$ only. Based on the values of these parameters used for the baseline calibration, the Sharpe ratio and the risk free rate equal

$$
0.3762 \text { and } 1.54 \% \text {, }
$$

respectively. The discrete-time model with IID shocks evaluated at steady state when the invest-
ment growth rate is set equal to the average implies
0.3721 and $1.62 \%$,
for these two quantities. Thus, in these two dimensions, continuous-time and discrete-time versions are very close. For mean values reported in Table 4 the two are
0.51 and $1.01 \%$.

In this case, averages are somewhat different from steady-state values. The key feature that makes the average Sharpe ratio relatively larger can be seen in Figure 1. Indeed, for structures-that have the higher adjustment cost curvature expected returns are strongly convex in the investmentcapital ratio.

## 8 Conclusions

This paper has examined the implications of producers' first-order conditions for asset prices in a model where convex adjustment cost play a major role. Closed-form expressions are presented that show how investment behavior and production technologies are linked to the returns on the aggregate stock market and on risk free bonds. A carefully calibrated model is shown to be able to replicate empirical first and second unconditional moments of the returns on the aggregate stock market and on risk free bonds. As far as conditional moments are concerned, the expected excess stock return, the market's Sharpe ratio, and the market price of risk are found to be very volatile. Overall, these rather positive findings derived from relatively basic assumptions should encourage further research on the production side of asset pricing.

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## Appendix: Continuous-time model

This appendix presents a continuous-time investment model that replicates the setup of the discrete-time environment. The technology side of the model follows Abel and Eberly (1994) but without shocks. The main difference is that here the firm faces changing state prices, while in their case pricing is risk neutral with constant interest rates. The steps needed to derive the return equation (13) are also presented.

The capital stock evolves as $d K_{t}=\left(I_{t}-\delta K_{t}\right) d t$, and the investment cost is given by

$$
H\left(I_{t}, K_{t}\right)=\left\{\frac{b}{\nu}\left(I_{t} / K_{t}\right)^{\nu}+c\right\} K_{t}
$$

which is homogenous of degree one in $I$ and $K .{ }^{13}$ The gross profit is given as
$A K_{t}$.
Assume that the state-price process is given as

$$
d \Lambda_{t}=-\Lambda_{t} r\left(x_{t}\right) d t+\Lambda_{t} \sigma\left(x_{t}\right) d z_{t},
$$

where $d z_{t}$ is a one-dimensional Brownian motion, and

$$
d x_{t}=\mu_{x}\left(x_{t}\right) d t+\sigma_{x}\left(x_{t}\right) d z_{t} .
$$

Assume that the functions $\mu_{x}\left(x_{t}\right), \sigma_{x}\left(x_{t}\right), r\left(x_{t}\right)$ and $\sigma\left(x_{t}\right)$ satisfy the regular conditions such that there are solutions for the above two SDEs.

The firm maximizes its value

$$
V=\max _{\left\{I_{t+s}\right\}} E_{t}\left\{\int_{0}^{\infty}\left[A K_{t+s}-H\left(I_{t+s}, K_{, t+s}\right)\right] \frac{\Lambda_{t+s}}{\Lambda_{t}} d s\right\} .
$$

Given the dynamics of $\Lambda_{t}$, it is obvious that the firm's value function $V$ is independent of $\Lambda_{t}$. Following from the Markov property of the state variable $x_{t}$, the firm's value function would be a function of $\left(K_{t}, x_{t}\right)$. The HJB equation is

$$
r V=\max _{\left\{I_{t}\right\}}\left\{\left[A K_{t}-H\left(I_{t}, K_{t}\right)\right]+\left(I_{t}-\delta K_{t}\right) V_{K}+\mu_{x} V_{x}+\frac{1}{2} \sigma_{x}^{2} V_{x x}+\sigma \sigma_{x} V_{x}\right\} .
$$

The first-order condition is

$$
H_{I}\left(I_{t}, K_{t}\right)=V_{K} \equiv q_{t}
$$

That is,

$$
\begin{aligned}
V_{K} & =b\left(I_{t} / K_{t}\right)^{\nu-1} \\
I_{t} & =\left(\frac{V_{K}}{b}\right)^{\frac{1}{\nu-1}} K_{t}
\end{aligned}
$$

[^10]Because of constant returns to scale in $K_{t}$, following Hayashi, it is easy to see that $V\left(K_{t}, x_{t}\right)=$ $K_{t} V_{K}\left(x_{t}\right)$. Thus, it is clear that optimal investment follows an Ito process, $d I_{t} / I_{t}=\mu_{I}\left(K_{t}, x_{t}\right) d t+$ $\sigma_{I}\left(K_{t}, x_{t}\right) d z_{t}$.

Define realized returns to the firm as

$$
\frac{A K_{t}-H\left(I_{t}, K_{, t}\right)}{V_{t}} d t+\frac{d V_{t}}{V_{t}} .
$$

Given Hayashi's result and the first-order conditions

$$
\frac{A K_{t}-H\left(I_{t}, K_{, t}\right)}{V_{t}} d t+\frac{d V_{t}}{V_{t}}=\frac{A K_{t}-H\left(I_{t}, K_{, t}\right)}{q_{t} K_{t}} d t+\frac{d K_{t}}{K_{t}}+\frac{d q_{t}}{q_{t}} .
$$

Using the first-order condition $q_{t}=H_{I}\left(I_{t}, K_{t}\right)$ together with Ito's lemma, the last term of this equation can be written as

$$
\frac{d q_{t}}{q_{t}}=\frac{d H_{I}\left(I_{t}, K_{, t}\right)}{H_{I}\left(I_{t}, K_{, t}\right)}=\frac{H_{I I}\left(I_{t}, K_{, t}\right) d I+H_{I K}\left(I_{t}, K_{, t}\right) d K+\frac{1}{2} H_{I I I}\left(I_{t}, K_{, t}\right)(d I)^{2}}{H_{I}\left(I_{t}, K_{, t}\right)},
$$

and given the functional form for $H($.$) , some algebra yields$

$$
\frac{d q_{t}}{q_{t}}=(\nu-1)\left[\mu_{I}-\left(I_{t} / K_{t}-\delta\right)+\frac{1}{2}(\nu-2) \sigma_{I}^{2}\right] d t+(\nu-1) \sigma_{I} d z
$$

Using this result, the return equation (13) given in the main text can then easily be derived.
As discussed in the main text in subsection (5.1), for the model without technology shocks, constant interest rates imply constant investment returns. The continuous-time model admits a compact proof for this property. Indeed, changing to the risk-neutral measure $\mathbb{Q}$, the firm's problem becomes

$$
V=\max _{\left\{I_{t+s}\right\}} E_{t}^{\mathbb{Q}}\left\{\int_{0}^{\infty} e^{-\int_{t}^{t+s} r_{u} d u}\left[A K_{t+s}-H\left(I_{t+s}, K_{, t+s}\right)\right] d s\right\}
$$

with

$$
d x_{t}=\left(\mu_{x}\left(x_{t}\right)+\sigma\left(x_{t}\right) \sigma_{x}\left(x_{t}\right)\right) d t+\sigma_{x}\left(x_{t}\right) d \chi_{t}^{\mathbb{Q}}
$$

and

$$
d K_{t}=\left(I_{t}-\delta K_{t}\right) d t
$$

Written in this form, it is obvious that if the interest rate $r_{u}$ is constant, the firm faces no uncertainty, and thus, it will not introduce any uncertainty into an optimal investment plan.

Table 3
Model implications for the baseline calibration, compared to historical data covering 1947-2003.
Unconditional means and standard deviations are shown for returns denoted by: $R^{M}$, market; Rf, risk free; $R^{E}$, equipment and software; $R^{s}$, structures. Standard deviations of the conditional mean, and of the conditional standard deviation for excess returns are denoted by $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ and $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$, respectively.

|  | $\mathrm{R}^{M}$ | $\mathrm{R}^{M}-\mathrm{R}^{\dagger}$ | Rf | Market Price of Risk | Sharpe Market |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Mean |  | $8.35 \%$ | $1.09 \%$ | 0.55 | 0.52 |
| Std | $17.24 \%$ |  | $2.07 \%$ | 0.34 | 0.38 |

Mean
Std

| $R^{E}$ | $R^{E}-R^{f}$ | $R^{S}$ | $R^{S}-R^{\dagger}$ |
| :---: | :--- | :---: | ---: |
|  | $4.15 \%$ | $12.34 \%$ |  |
| $8.48 \%$ | $25.00 \%$ |  |  |


|  |  |
| :--- | :--- |
| $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ | $6.27 \%$ |
| $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$ | $1.03 \%$ |


| Real returns 1947-2003 | $R^{M}$ | $R^{M}-R^{f}$ | $R f$ |
| :--- | :---: | :---: | :---: |
| Mean |  | $8.35 \%$ | $1.09 \%$ |
| Std | $17.24 \%$ |  | $2.07 \%$ |

Table 4
Model implications with IID investment growth rates, compared to historical data covering 1947-2003.
Unconditional means and standard deviations are shown for returns denoted by: $R^{M}$, market; Rf, risk free; $R^{E}$, equipment and software; $R^{s}$, structures. Standard deviations of the conditional mean, and of the conditional standard deviation for excess returns are denoted by $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ and $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$, respectively.

|  | $R^{M}$ | $R^{M}-R^{f}$ | $R f$ | Market Price of Risk | Sharpe Market |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Mean |  | $8.25 \%$ | $1.01 \%$ | 0.52 | 0.51 |
| Std | $17.26 \%$ |  | $1.75 \%$ | 0.31 | 0.33 |


|  | $R^{E}$ | $R^{E}-R^{\dagger}$ | $R^{S}$ | $R^{S}-R^{\dagger}$ |
| :--- | :---: | :---: | :---: | :---: |
| Mean |  | $4.18 \%$ |  | $11.89 \%$ |
| Std | $8.66 \%$ | $24.22 \%$ |  |  |


| $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ | $5.36 \%$ |
| :--- | :--- |
| $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$ | $0.81 \%$ |


| Real returns 1947-2003 | $\mathrm{R}^{\mathrm{M}}$ | $\mathrm{R}^{\mathrm{M}}-\mathrm{R}^{\mathrm{f}}$ | Rf |
| :--- | :---: | :---: | :---: |
| Mean |  | $8.35 \%$ | $1.09 \%$ |
| Std | $17.24 \%$ |  | $2.07 \%$ |

Table 5
Model implications with investment specific technology shocks that are positively correlated with investment growth. Unconditional means and standard deviations are shown for returns denoted by: $R^{M}$, market; Rf, risk free; $R^{E}$, equipment and software; $R^{s}$, structures. Standard deviations of the conditional mean, and of the conditional standard deviation for excess returns are denoted by $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ and $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$, respectively.


| $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ | $5.28 \%$ |
| :--- | :--- |
| $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$ | $1.08 \%$ |


| Real returns 1947-2003 | $R^{M}$ | $R^{\mathrm{M}}-\mathrm{R}^{\mathrm{f}}$ | Rf |
| :--- | :---: | :---: | :---: |
| Mean |  | $8.35 \%$ | $1.09 \%$ |
| Std | $17.24 \%$ |  | $2.07 \%$ |

Table 6
Model implications with investment specific technology shocks that are negatively correlated with investment growth. Unconditional means and standard deviations are shown for returns denoted by: $R^{M}$, market; Rf, risk free; $R^{E}$, equipment and software; $R^{s}$, structures. Standard deviations of the conditional mean, and of the conditional standard deviation for excess returns are denoted by $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ and $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$, respectively.

|  | $\mathrm{R}^{M}$ | $\mathrm{R}^{M}-\mathrm{R}^{\dagger}$ | Rf | Market Price of Risk | Sharpe Market |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Mean |  | $10.09 \%$ | $-0.24 \%$ | 0.57 | 0.55 |
| Std | $19.28 \%$ |  | $2.91 \%$ | 0.34 | 0.39 |



Std
10.77\%
27.11\%

| $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ | $7.20 \%$ |
| :--- | :--- |
| $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$ | $1.17 \%$ |


| Real returns 1947-2003 | $\mathrm{R}^{M}$ | $\mathrm{R}^{\mathrm{M}}-\mathrm{R}^{\dagger}$ | Rf |
| :--- | :---: | :---: | :---: |
| Mean |  | $8.35 \%$ | $1.09 \%$ |
| Std | $17.24 \%$ |  | $2.07 \%$ |

Table 7
Model implications with technology shocks for structures $\left(A_{S}\right)$ always turned on.
Unconditional means and standard deviations are shown for returns denoted by: $R^{M}$, market; Rf, risk free; $R^{E}$, equipment and software; $R^{s}$, structures. Standard deviations of the conditional mean, and of the conditional standard deviation for excess returns are denoted by $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ and $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$, respectively.


|  |  |
| :--- | :--- |
| $\operatorname{Std}\left[E\left(R^{M}-R^{f} \mid t\right)\right]$ | $6.05 \%$ |
| $\operatorname{Std}\left[\operatorname{Std}\left(R^{M}-R^{f} \mid t\right)\right]$ | $0.63 \%$ |
|  |  |


| Real returns 1947-2003 | $\mathrm{R}^{\mathrm{M}}$ | $\mathrm{R}^{\mathrm{M}}-\mathrm{R}^{\dagger}$ | Rf |
| :--- | :---: | :---: | :---: |
| Mean |  | $8.35 \%$ | $1.09 \%$ |
| Std | $17.24 \%$ |  | $2.07 \%$ |

Figure 1
Expected investment returns as a function of the capital to investment ratio.
The top graph shows expected returns to equipment \& software as a function of the investment to capital ratio in equipment \& software; the bottom graph is for structures. The top line of each graph shows the expected return when the growth rate of investment is expected to be high, the lower line is for low expected investment growth.

Equipment \& Software


Structures


Figure 2
Gross annual growth rates of investment for equipment \& software and for structures (1948-2003), compared to the growth rates of the two-state process that is fed through the model.


Figure 3
Gross annual returns to the aggregate stock market: Model compared to the data.
The data represents the CRSP value weighted market return (1948-2002) deflated by the price index for nondurable consumption and services.


Figure 4a
Model implied expected excess returns of the aggregate stock market, Sharpe ratios, and market prices of risk with serially correlated investment growth rates (1948-2003).


Sharpe ratio and market price of risk


## Figure 4b

Model implied expected excess returns of the aggregate stock market, Sharpe ratios, and market prices of risk with IID investment growth rates (1948-2003).


Sharpe ratio and market price of risk



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[^1]:    ${ }^{1}$ An incomplete list of contributions comprises: for successful utility functions, Abel (1990), Campbell and Cochrane (1999), Constantinides (1990); for models with nontrivial production sectors Jermann (1998) and Rouwenhorst (1995); for production asset pricing studies, Cochrane (1988, 1991, and 1993), Li, Vassalou and Xing (2003), Gomes, Yaron and Zhang (2002), and Belo (2007). Other examples of related asset pricing studies with rich production structures are Berk, Green and Naik (1999), Carlson, Fisher and Giammarino (2003), Hugonnier, Morellec and Sundaresan (2005), Novy-Marx (2005), and Tuzel (2007).

[^2]:    ${ }^{2}$ Strict concavity will be assumed below, so that first-order and transversality conditions (given below) are sufficient for a maximum.

[^3]:    ${ }^{3}$ In open economy real business cycle models, similar adjustment cost functions that allow for a general curvature or elasticity parameter are common. They are important to generate realistic investment volatilities. See for instance Baxter and Crucini (1993).
    ${ }^{4}$ This revenue function could for instance be derived from a production function $\left(\sum_{j} a_{j, t} K_{j, t}\right)^{\alpha} N_{t}^{1-\alpha}$, where $a_{j, t}$ are shocks, $0<\alpha<1$ and where labor $N$ is paid its marginal product.

[^4]:    ${ }^{5}$ Indeed, if $\sigma_{1}, \sigma_{2}>0$, this implies that if $\mu_{2}-\mu_{1}>0$, one needs $\sigma_{2}-\sigma_{1}>0$, and it can be seen that $\mu_{j}-r^{f}>0$. Alternatively, if $\sigma_{1}, \sigma_{2}<0$, this condition implies that if $\mu_{2}-\mu_{1}>0$ one needs $\sigma_{2}-\sigma_{1}<0$ (sector 2 is more volatile), and then again $\mu_{j}-r^{f}>0$.
    ${ }^{6}$ In particular, consider a path where $d z=0$ for a very long time. Then, under the assumptions made here, for a given constant $\lambda^{I}, I_{t} / K_{t}$ will converge to $\lambda^{I}-1+\delta$.
    ${ }^{7} \bar{R}=\frac{A-c}{b\left(\lambda^{I}-(1-\delta)\right)^{\nu-1}}+\left(1-\frac{1}{\nu}\right) \lambda^{I}+\frac{1}{\nu}(1-\delta)$.

[^5]:    ${ }^{8}$ Clearly, in a deterministic model, $\bar{R}=\bar{R}$ would be required to rule out arbitrage (assuming both capitals are used). However, in a model with uncertainty, there is no such requirement.

[^6]:    ${ }^{9}$ The only difference compared to the continuous-time equation derived above is the second-order term. With $(1-\delta)=\lambda=1$, we would have $B=(v-1)(v-2)$, which is the term in the continuous time counterpart.

[^7]:    ${ }^{10}$ Return data is from Ibbotson Associates (2004). Arguably, returns in the model could be compared to an unlevered return to capital. For comparability with the literature, this isn't done here.

[^8]:    ${ }^{11}$ The difference between the top and bottom quintile can be written as the difference of two portfolios each containing structures and equipment

    $$
    3 \%(\text { or } 6 \%)=\left(1.25 w \cdot r^{S}+(1-1.25 w) \cdot r^{E}\right)-\left(.78 w \cdot r^{S}+(1-.78 w) \cdot r^{E}\right)
    $$

    with $w$ the average share of real estate capital across all firms, and $r^{S}$ and $r^{E}$ the expected returns for structures and equipment. With $w=.625$, this implies that $r^{S}-r^{E}=10-20 \%$.

[^9]:    ${ }^{12}$ In particular, if the average of the deviations from the unconditional means for the two types of capital is positive, the common investment growth realization is set to the high rate and vice versa.

[^10]:    ${ }^{13}$ The model used in the main text features two capital stocks. Because these enter separably into production, the presentation focuses here, for compactness, on a single capital stock.

